



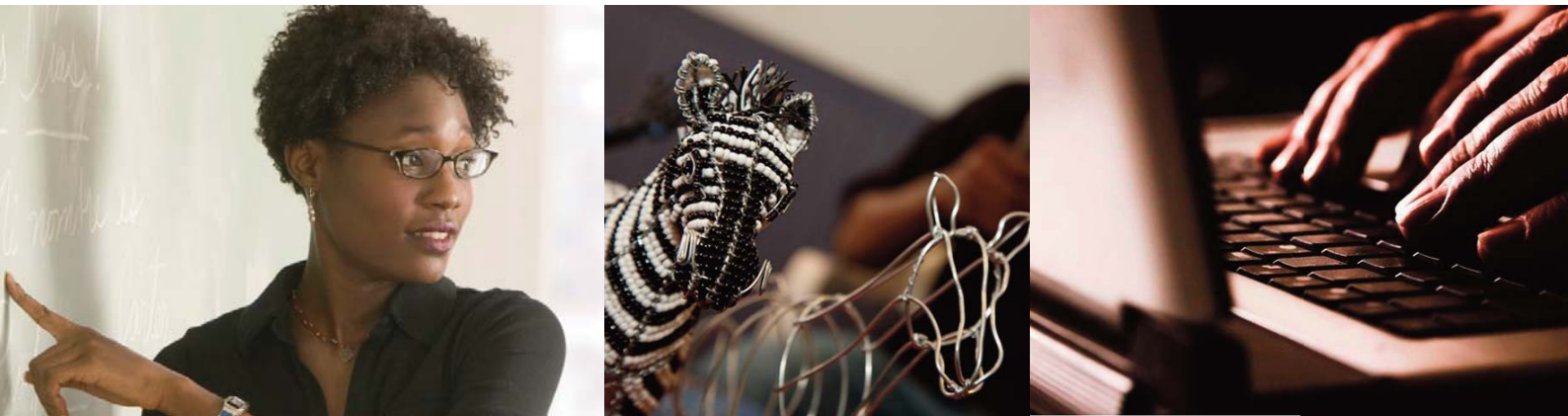
UBAC
Further together





Our vision

Contributing to transformation, service delivery and sustainable growth through our commitment to provide quality intellectual skills and services in an environment where clients come first.



Our mission

To be a leading independent management consulting firm that:

- Supports both private and public sector organisations with innovative solutions and capacity building initiatives;
- Project manage solutions that improve current processes and operations; and
- Use our intellectual knowledge base and experience to implement best practices.

UBAC is a dynamic management and business advisory company focusing on both public and private sector clients. Within the public sector we place special emphasis on the three spheres of government, namely National, Provincial and Local Government structures as well as public entities. Within this role as management consultants and business advisors, UBAC seeks to make a meaningful contribution to the process of socio-economic transformation by bringing about a significant increase in the number of people who can participate in their mainstream economy. UBAC facilitates institutional stability and development in the public sector by skilling management through capacity building, training and skills transfer.

UBAC was established in 2006 in response to a need for government practitioners who had an understanding and

appreciation of the post 1994 challenges facing South Africa. The directors found a need for an empowerment company that could provide consulting and business advisory services particularly in the public sector sphere. This focus has led to a number of successfully completed assignments at National, Provincial and Local departments as well as State-Owned Enterprises.

UBAC draws on a highly professional and experienced team of auditors, accountants, legal practitioners, project managers, local government practitioners, and management staff, who have the flexibility to be deployed nationally and abroad as per the clients' requirements. The team of intellectual and skilled personnel have an unwavering commitment to develop the macro - economy by using international best practices and methodologies. Operating in both the commerce and administration sectors we endeavour to make sure that international best practices and innovative tools are employed in the implementation of strategies. UBAC's commitment to development, growth and empowerment of its clients and staff is what sets us apart from our competitors. The company is led by a management team who have years of experience providing professional consulting and management services to public and private sector clients.

Our Core Services

As an independent management and professional services firm, UBAC provides a mix of complementary services and products to assist organisations with their organisational development and improvement initiatives, whilst at the same time, ensuring adherence to good corporate governance. The management at UBAC collectively have over 50 years of experience having worked both in the private and public sectors in South Africa and abroad. UBAC guarantees that we are able to deliver in accordance with international levels of standards and practices. Initiatives involve designing new processes, operations, legal compliance, risk management and project management.

UBAC specialises in:

- Business Strategy Solutions involving development and production of business plans, strategic planning and development planning.
- Business Process Re-engineering involving risk analysis, business process analysis, process workflows and mapping.
- Operations and Productions Management Consulting involving policy and procedure development, performance management systems, enterprise resource planning and asset management.
- Project and Programme Management solutions are focused on achieving efficient and effective implementable projects.
- Change Management and Organisational Design with emphasis on skills development, project management of training initiatives and capacity building.
- Business Advisory Services including opportunity assessments, business case development, transaction advisory services, municipal support and improvement.
- Governance Services including internal auditing, forensic investigations and prosecutions, risk management, and legal compliance.



Business Strategy Solutions

UBAC's Business Strategy Solutions are focused on assisting its clients to address the strategic issues that are critical to business development and improvement. In many cases programmes and projects fail to deliver the anticipated and desired outcomes due to a lack of implementable strategies.

These services include a number of factors:

- Business Planning and Business Strategy Development.
- Strategy Implementation and Facilitation.
- Enterprise Resource Planning.
- Strategic Project Alignment and Implementation.
- Work Management and Strategy Development.

Business Process Re-engineering Solutions

Business process re-engineering is focused on achieving business improvement through the re-design of existing processes for growth operations.

These include the following:

- Business process design where new processes are required eg. for a new function or department.
- Utilisation of various IT enabling technologies.
- Organisational redesign.
- Process re-engineering.

Operations and Production Management Solutions

Many organisations rely on re-designing processes or implementing new systems as a means of solving production problems and improving on operations. This does not achieve the desired results as the day-to-day management approach is not adequately adaptable to new processes and systems.

Our Production Management Solutions are focused on improving the effectiveness of a team/section/department by improving the human resource capacity as opposed to only improving the process or system they work with. The overall result is a structured way of managing an approach that ensures the production levels are maximised around the processes and systems. This approach ensures sustainability over time and makes provision for multi-skilling, and succession planning within organisations.

Project and Programme Management Solutions

Our methodology for project and programme management solutions is focused on achieving efficient and effective project set-up and implementation of solutions based on three pillars of project management. i.e costs, time and quality.

The range of services include:

- The provision of project managers to plan and manage projects and programmes.
- Project and programme implementation.

Organisational Support

This set of services focuses on preparing users to participate positively during organisational or process changes enabling them to work effectively once implementation has taken place.

It consists of the following major elements:

- Establishing user buy-in and acceptance of the change. This is achieved through education awareness development, team building and communication.
- Development of user competency programmes which include the training planning, material development, trainer and user training and implementation.
- Performance management.
- Organisational design, re-designing job descriptions, skills profiling, roles and responsibilities in accordance with the changes or new functions to be implemented.

Business Advisory Services

These include a range of analysis, advice and decision support services such as:

- Operations analysis, reviewing existing operations to identify issues of concern and opportunities for improvement.
- Feasibility studies and business case development, validating and motivating business case development and improving initiatives.
- Due diligence service.
- Municipal support initiatives.
- Revenue enhancement strategies, including a holistic revenue enhancement model for organisations. This includes credit control and debt collection strategies, data integrity and capacity building.

Risk Management Services

The UBAC Risk Management Service is based on the pillars of the King Reports on Corporate Governance as well as other legislation applicable to effective and ethical management. The key to risk management is to proactively benchmark a business' risks with international risks and trends. UBAC will undertake the development of risk management strategies including:

- Risk assessments.
- Risk rating.
- Internal auditing.
- Development of internal audit plans.
- Contract risk management.
- Legislative compliance.

Forensic Services

UBAC has a specialist forensics division that performs services across a range of industries. Our expertise includes:

- Fraud Investigations.
- Forensic Organisational Reviews.
- Dispute Advisory Services.
- Technology Interrogation Services.
- Fraud Risk Management Services.
- Disciplinary and Prosecution Services.

Our forensic related services include:

- Liaison with the SAPS, the National Prosecuting Authority and other enforcement bodies.
- Assisting with the preparation of criminal dockets.
- Obtaining the assistance of other law enforcement agencies.

Asset Management Solutions

UBAC also specialises in the field of asset management, having assisted various organisations at both a strategic and implementation level with asset management solutions. Our methodology on asset implementation includes:

- Immovable infrastructure conditional assessments.
- Management and operations of assets.
- GRAP/IAS compliance.
- Asset management plans.

Programme and Project Management Solutions

UBAC has a highly skilled and experienced group of Programme Manager Professionals (Pg.MP®), Project Manager Professionals (PMP®), Professional Construction Project Managers (Pr.CPM) and PRINCE2™ Professional Practitioners who specialise in:

- Project management of multi - disciplinary projects.
- Programme Management (management of multiple projects).
- Project & Programme Management for Governmental Programmes and private sector initiatives.
- Establishing Project Management Offices (PMO's/PMU's) with supporting IT Systems.
- Processes and training to manage the transfer of knowledge to our clients personnel at site handover.
- Construction Project Management as prescribed by the Construction Regulations Act.
- Compilation of Project & Programme Management Specifications for our Clients (Tenders).

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Why UBAC?

Comprehensive Mix of Complementary Services

UBAC has a carefully selected mix of complementary services that collectively have a role to play in business improvement and development. Our area of focus has been primarily in the public sector and our experiences and interactions have allowed us to develop best practices from a service delivery perspective.

UBAC uses a number of proven methodologies to ensure that these services are consistently and efficiently delivered.

Focus on Project Success

At UBAC we have built a solid track record around successful projects completed at both private and public sector clients. This has been a business and value driven approach around the correct planning and resourcing of projects to ensure the attainment of acceptable and expected outcomes. Our success of a project will be based on building strategic relationships with our clients and making them part of our team.

Implementation Focus

UBAC does not only advise its clients on what new ideas and improvements to implement - our services are specifically geared to assist from planning, to implementation, to conclusion.

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